Department of the Treasury

Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public. ► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

	A F	or the	2018 calendar year, or tax year beginning	and	d ending		
	Bo	heck if pplicable	C Name of organization AMERICAN FUEL AND PETRO	OCHEMICAL		D Employer identif	ication number
		Address change	MANUFACTURERS				
		Name change	Doing business as			53-0)115970
		Initial	Number and street (or P 0 box if mail is not de	livered to street address)	Room/sur		
		Final return/	1800 M STREET, NW		900N	202-	457-0480
		termin- ated	City or town, state or province, country, and	ZIP or foreign postal code		G Gross receipts S	57,680,778.
		Amende return	WASHINGTON, DC 20036			H(a) Is this a group i	return
		Applica-	F Name and address of principal officer CHE	T THOMPSON		for subordinate	s? Yes X No
		pending	SAME AS C ABOVE		$ \Delta$	H(b) Are all subordinates	ıncluded? Yes No
	l T	ax-exe	npt status 501(c)(3) X 501(c) (6)) or \(\frac{1}{2}\frac{1}{5}\)	If "No," attach a	a list (see instructions)
	J۷	Vebsite	:▶ WWW.AFPM.ORG	1		H(c) Group exempte	on number 🕨
	K F			ssociation Other >	L Ye	ar of formation, 1961	M State of legal domicile DE
Į	Pa	rt I	Summary 💚				
	•	1 E	riefly describe the organization's mission or most	significant activities SEE	SCHED	ULE O	
	ũ	_					
	Governance	2 0	heck this box 🕨 🔲 if the organization disco	ntinued its operations or dispo	osed of mo	re than 25% of its net as	
7	ove	3 N	umber of voting members of the governing body	(Part VI, line 1a)		3	
7.7.7		4 N	umber of independent voting members of the gov	verning body (Part VI, line 1b)		4	
7	Activities &	5 T	otal number of individuals employed in calendar y	ear 2018 (Part V, line 2a)		5	
	viti.	6 T	otal number of volunteers (estimate if necessary)			6	
'n	\cti		otal unrelated business revenue from Part VIII, co	• •		<u>7a</u>	
표 .	_	bΛ	et unrelated business taxable income from Form	990-T, line 38			
						Prior Year	Current Year
\Box	<u>e</u>		ontributions and grants (Part VIII, line 1h)	DECENTED		0.	
쁫	enne		rogram service revenue (Part VIII, line 2g)	RECEIVED	-	41,857,681.	
\overline{z}	ev.	10 lr	vestment income (Part VIII, column (A), lines 3, 4,	and 7d)	781 F	1,427,119.	
₹	-	11 C	ther revenue (Part VIII, column (A), lines 5, 6d, 8c	10c, 10V 19 9 2019	S-OSC	1,308.	—
SCANNED			otal revenue - add lines 8 through 11 (must equal		<u>₩</u>	43,286,108.	
(U)		13 G	rants and similar amounts paid (Part IX, column (A), liftes 1-9)	— — I L	1,187,359.	
			enefits paid to or for members (Part IX, column (A			11 500 010	
	ses		alaries, other compensation, employee benefits (F		F	11,508,910. 0.	13,084,492.
	둤		rofessional fundraising fees (Part IX, column (A), li	•	_∧	<u> </u>	
	Expe		otal fundraising expenses (Part IX, column (D), line		_0.	24,572,828.	28,948,216.
	-		ther expenses (Part IX, column (A), lines 11a-11d,		-	37,269,097.	
	ı		otal expenses Add lines 13-17 (must equal Part I)	. , , , ,	-	6,017,011.	-373,034.
-	_ 0		evenue less expenses Subtract line 18 from line	12			
	ts or	200 T	atal accets (Dart V. line 16)		H	Beginning of Current Year 35,462,967.	End of Year 36,004,080.
	Assets 1 Baland	20 T	otal assets (Part X, line 16) otal liabilities (Part X, line 26)		⊢	15,606,767.	
	蕇		etrassets or fund balances. Subtract line 21 from	luna 20	⊢	19,856,200.	
Γ	تت⊇ Pa	rt II	Signature Block	iiile 20		13,030,200.	10,234,710.
L			es of perjury, I declare that I have examined this return,	including accompanying schedule	es and state	ments, and to the best of m	v knowledge and helief it is
			angromplete Declaration of preparer (other than office				y knowicago and benef, it is
-	,	1) is based on all illigation of the	тпон ргора	(1-15-	-19
•	Sıgr	. [Signature of officer			Date	
	Here	Ι.	_BRIAN TATUM, CHIEF FINA	ANCIAL OFFICER			
			EType or print name and title				
-			Print/Type preparer's name	Preparer's signature		Date / Check	PTIN
-	aid		CALVIN MARKS	Challe		1/15/2019 If self-emplo	P01226973
			irm's name JOHNSON LAMBERT	LLP / /		Firm's EIN	52-1446779
	-		in address 4242 SIX FORKS RO				
			RALEIGH, NC 2760			Phone no 91	9-719-6400
Ī	May	the IRS	discuss this return with the preparer shown abo				X Yes No
_		1 12-31-			ions.		Form 990 (2018)

LHA For Paperwork Reduction Act Notice, see the separate instructions.

Form	1 990 (2018) MANUFACTURERS	53-0115970	Page 2
Pa	rt III Statement of Program Service Accomplishments		
	Check if Schedule O contains a response or note to any line in this Part III		X
1	Briefly describe the organization's mission		
	EDUCATE THE PUBLIC AND POLICYMAKERS ABOUT THE VITAL ROL		
	REFINING AND PETROCHEMICAL INDUSTRIES IN THE NATION'S E		
		VE AS A STRON	IG
	ADVOCACY VOICE FOR OUR MEMBERS WITH GOVERNMENT OFFICIAL	S, THE MEDIA	
2	Did the organization undertake any significant program services during the year which were not listed on the		
	prior Form 990 or 990-EZ?	Yes	X No
	If "Yes," describe these new services on Schedule O		
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services	çっYes	X No
	If "Yes," describe these changes on Schedule O		
4	Describe the organization's program service accomplishments for each of its three largest program services, a	as measured by expenses	
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to other	hers, the total expenses, a	nd
	revenue, if any, for each program service reported		
4a		venue S)
	ADVOCACY - AFPM'S GOAL IS TO ADVANCE A POLICY AGENDA TH		
	INDUSTRIES TO GROW AND MANUFACTURE PRODUCTS THAT IMPROV		<u>WAY</u>
	THAT PROTECTS THE SAFETY OF OUR WORKERS, OUR COMMUNITIE		
	ENVIRONMENT. WE STRIVE TO INFORM, EDUCATE AND ADVOCATE		
	REGULATORY AGENCIES, THE MEDIA, AND GENERAL PUBLIC ON A		
	ISSUES THAT IMPACT THE REFINING AND PETROCHEMICAL INDUS	TRIES.	
			
4b		venue S)
	MEETINGS - AFPM OFFERS A WIDE VARIETY OF MEETINGS AND C THROUGHOUT THE YEAR TO FACILITATE TECHNICAL ADVANCEMENT		<u> </u>
			<u> </u>
	PROGRESS IN SAFETY, ENVIRONMENTAL PERFORMANCE AND SECUR REFINING AND PETROCHEMICAL INDUSTRIES.	TII FOR THE	
	REFINING AND PETROCHEMICAL INDUSTRIES:		
			
	· · · · · · · · · · · · · · · · · · ·		
4c	(Code) (Expenses S including grants of S) (Re	venue S	
	REPUTATIONAL ENHANCEMENT - A PROCESS SAFETY PROGRAM WHE		ARE
	INFORMATION IN AN EFFORT TO MAXIMIZE FACILITY AND EMPLO		
4d	Other program services (Describe in Schedule O)		
	(Expenses S including grants of S) (Revenue S)	
4e	Total program service expenses ▶		
		Form	990 (2018)

Form 990 (2018) MANUFACTURERS
[Part | V | Checklist of Required Schedules

-			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?		103	110
•	If "Yes," complete Schedule A	1		Х
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2		Х
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for	_		
_	public office? If "Yes," complete Schedule C, Part I	3	х	
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-197 If "Yes," complete Schedule C, Part III	5	Х	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X			
	as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 167 If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 167 If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	77	X
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses		v	
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
l2a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	40.		х
	Schedule D, Parts XI and XII	12a		
b	Was the organization included in consolidated, independent audited financial statements for the tax year?	406	х	
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b 13		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	140		
U	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
_	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
8	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		Х
9	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		Х
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 12, if "Vos." complete Schodule I, Parts I and II	21	∣ X ∣	

Yes No

Form 990 (2018) MANUFACTURERS

[Part | V | Checklist of Required Schedules (continued)

22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete	23	Х	
24.0	Schedule J Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the	23		
24 a	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
_	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		<u> </u>
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			**
	of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions)	00.		v
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
•	contributions? If "Yes," complete Schedule M	30		х
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		<u>X</u>
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34		X
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	_		
	If "Yes," complete Schedule R, Part V, line 2	36_		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	27		х
20	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	37		
38	Note. All Form 990 filers are required to complete Schedule O	38	Х	
Par		1 00		
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 38			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c		L
832004	1 12-31-18	Form	990	(2018)

Form	990 (2018) MANUFACTURERS 53-0115	<u>970</u>	Р	age 5
Pai	t V Statements Regarding Other IRS Filings and Tax Compliance (continued)			
			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 73			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	За		Х
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
b	If "Yes," enter the name of the foreign country	ļ		
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)		<u> </u>]
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Х
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible as charitable contributions?	6a	X	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b	Х	<u></u>
7	Organizations that may receive deductible contributions under section 170(c).			<u> </u>
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7ь		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
	to file Form 8282?	7с		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e_		<u> </u>
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7 <u>f</u>		<u> </u>
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	79		<u> </u>
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		L
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the			
	sponsoring organization have excess business holdings at any time during the year?	8		ļ,
9	Sponsoring organizations maintaining donor advised funds.	 		
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a		<u> </u>
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		<u> </u>
10	Section 501(c)(7) organizations. Enter			1
а	Initiation fees and capital contributions included on Part VIII, line 12	l]
Ь	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	1		
11	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders	ł		
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
40	amounts due or received from them) [11b]	-		
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		<u> </u>
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year Continue 504(2)(20) evaluation account to a late in suppose in account.	}		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	40-		<u> </u>
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O			
Ь	Enter the amount of reserves the organization is required to maintain by the states in which the			
_	organization is licensed to issue qualified health plans Enter the amount of reserves on hand 13b 13c	1		[
с 14а	Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or	175		\vdash
.5	excess parachute payment(s) during the year?	15	х	
	If "Yes," see instructions and file Form 4720, Schedule N	<u>.</u> _		
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		X
	If "Yes," complete Form 4720, Schedule O			
	, , , , , , , , , , , , , , , , , , , ,	Form	990	(2018)

MANUFACTURERS 53-0115970 Form 990 (2018) Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions X Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management Yes No 67 1a Enter the number of voting members of the governing body at the end of the tax year 1a If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O 66 **b** Enter the number of voting members included in line 1a, above, who are independent 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other X officer, director, trustee, or key employee? 2 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Did the organization become aware during the year of a significant diversion of the organization's assets? 5 X Did the organization have members or stockholders? 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or X 7a more members of the governing body? b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or Х persons other than the governing body? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: X 8a a The governing body? 8b X b Each committee with authority to act on behalf of the governing body? Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the Х 9 organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No X 10a Did the organization have local chapters, branches, or affiliates? 10a b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990 X 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a X 12b b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe X 12c in Schedule O how this was done X 13 Did the organization have a written whistleblower policy? 13 X 14 Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? Х 15a a The organization's CEO, Executive Director, or top management official Х b Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a X taxable entity during the year? 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's 16b exempt status with respect to such arrangements? Section C. Disclosure

17	List the states with which a copy of this Form 990 is required to be filed NONE
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)s only) available
	for public inspection. Indicate how you made these available. Check all that apply
	Own website Another's website X Upon request Other (explain in Schedule O)
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial
	statements available to the public during the tax year
20	State the name, address, and telephone number of the person who possesses the organization's books and records
	DDTAN MAMUM 202 457 0490

BRIA	1 7	TATUM -	202-4	157-0	480				
1800	M	STREET,	NW,	STE	900N,	WASHINGTON,	DC	20036	

Form 990 (2018) MANUFACTURERS

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization n	or any related	orga	nıza	tion	con	npen	sate	ed any current officer, d	rector, or trustee	
(A)	(B)				C)			(D)	(E)	(F)
Name and Title	Average	ído	not cl	Posi	ition more	l than d	one .	Reportable	Reportable	Estimated
	hours per	box	untes cer an	s per	rson i	s both	an	compensation	compensation	amount of
	week	_	Le: an	o a u	I	17005	(56)	from	from related	other
	(list any hours for	recto				_		the organization	organizations (W-2/1099-MISC)	compensation from the
	related	9 01 0	ale			salec		(W-2/1099-MISC)	(***2/1033*****100)	organization
	organizations	ruste	a) trus		yee	шреп		(11 27 1000 111100)		and related
	below	Individual trustee or director	Institutional trustee		Key employee	sst co	ь			organizations
	line)	ndıv	Instil	Officer	Key e	Highest compensated employee	Former			
(1) JOSEPH GORDER	5.00									
CHAIR		Х		X				0.	0.	0 <u>.</u>
(2) GARY R. HEMINGER	5.00				ŀ					
VICE CHAIR		Х		X				0.	0.	0.
(3) GEORGE DAMIRIS	5.00									
TREASURER		X		Х				0.	0.	0.
(4) DAVE BROWNELL	5.00									
VP (FROM JAN '18)		Х	Ш	Х		L	<u> </u>	0.	0.	0.
(5) GRAEME BURNETT	5.00							_	_	_
VP		Х		Х				0.	0.	0.
(6) DANIEL COOMBS	5.00							_	_ '	_
VP		X		Х				_ 0.	0.	0.
(7) MICHAEL COYLE	5.00									•
VP	5 00	X		X	L.	_		0.	0.	0.
(8) CHRISTOPHE GERONDEAU	5.00								0	0
VP	F 00	X		Х		_		0.	0.	0.
(9) ROBERT HERMAN	5.00	,,		7.7					0.	0
VP	F 00	Х		Х		\vdash		0.		0.
(10) DAVID LAMP VP	5.00	x		v				0.	0.	0
(11) JAMES S. LOVING	5.00	Α	-	Х				0.		0.
VP (TO SEP '18)	3.00	Х		x				0.	0.	0.
(12) MICHAEL NAGLE	5.00	^		≏		\vdash		0.	0.	· · ·
VP (FROM JAN '18)	3.00	х		х				0.	0.	0.
(13) THOMAS J. NIMBLEY	5.00	^	H	Ĥ			\vdash	0.	0.	
VP	3.00	х	١,	х				0.	0.	0.
(14) JEFF RAMSEY	5.00	^		Ĥ			\vdash	0.	- 0.	
VP	3.00	х		х				0.	0.	0.
(15) DENNIS SEITH	5.00	-		-						
VP (TO FEB '18)	3.00	х		х				0.	0.	0.
(16) DOUG SPARKMAN	5.00	<u> </u>	H			\vdash	H		J.	<u>~.</u>
VP	3,00	х		х				0.	0.	0.
(17) M.J. AGUIAR	2.00	<u> </u>	H	==			\vdash			
DIRECTOR		х						0.	0.	0.
			ш		_		ш			- 000 (aa)

53-0115970

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Page 8

Part VII Section A. Officers, Directors, Tru	stees, Key Emj	oloy	ees,	and	Hig	ghes	t C	ompensated Employee	s (continued)			
(A)	(B)			(0	C)			(D)	(E)		(F)	
Name and title	Average	(40		Pos		than o		Reportable	Reportable	E	stimate	ed
	hours per	box	, unles	ss per	son is	s both	an	compensation	compensation	ar	mount	of
	week	⊢	cer an	d a d	recto	r/trus	tee)	from	from related		other	
	(list any	director						the	organizations		npensa	
	hours for related	p io	aa			ated		organization	(W-2/1099-MISC)		rom th	
	organizations	uslee	trust		e,	neus		(W-2/1099-MISC)		٠ -	janizat id relat	
	below	la 1	Itonal		ploy	t con	_				anızatı	
	line)	Individual trustee or	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			"		
(18) BOB BAIRD	2.00	_		Ĭ	-		_					
DIRECTOR (TO APR '18)		X						0.	0.			0.
(19) RAYMON C. BARLOW	2.00											
DIRECTOR (TO MAR '18)		Х						0.	0.			0.
(20) RAYMOND L. BROOKS	2.00								_			
DIRECTOR		Х						0.	0.			0.
(21) JAMES CARVER	2.00											
DIRECTOR (FROM MAR '18)		X						0.	0.			0.
(22) ALBERT CHAO	2.00											
DIRECTOR		X						0.	0.			0.
(23) RAPHAEL CRAWFORD	2.00											
DIRECTOR		Х						0.	0.	<u> </u>		0.
(24) BRIAN S. COFFMAN	2.00]						_	_			_
DIRECTOR (FROM JAN '18)		X	Щ			Ш		0.	0.	ļ		0.
(25) DARREN CROSS	2.00	Į							_	İ		_
DIRECTOR (FROM FEB '18)		X	Щ			Ш		0.	0.	ļ		0.
(26) JIM CRISTMAN	2.00							_	_			_
DIRECTOR		X			ļ			0.	0.	ļ		<u>0.</u>
1b Sub-total							▶	0.	0.	ļ.,		0.
c Total from continuation sheets to Part \	II, Section A						>	5,209,119.	0.		4,9	
d Total (add lines 1b and 1c)							<u> </u>	5,209,119.	0.	68	4,9	<u>80.</u>
2 Total number of individuals (including but	not limited to th	ose	liste	d ab	ove;) wh	o re	ceived more than \$100,	000 of reportable			
compensation from the organization												30
											Yes	No
3 Did the organization list any former office	r, director, or tru	ıstee	e, ke	y en	plo	yee,	or h	nighest compensated er	nployee on			اا
line 1a? If "Yes," complete Schedule J for										3		X
4 For any individual listed on line 1a, is the s									he organization			
and related organizations greater than \$15										4	Х	
5 Did any person listed on line 1a receive or					-		late	ed organization or individ	dual for services			<u> </u>
rendered to the organization? f "Yes." CO	mplete Schedule	e J fo	or su	ich r	ers	on		··· •		5		
Section B. Independent Contractors								-				

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from

the organization. Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
SINGER ASSOCIATES, INC, 47 KEARNY ST, 2ND		
FLOOR, SAN FRANCISCO, CA 94108	PUBLIC RELATIONS	5,519,608.
DANIEL J EDELMAN		
200 E RANDOLPH ST, CHICAGO, IL 60601	PUBLIC RELATIONS	4,420,483.
DEZENHALL RESOURCES LTD		·
2121 K ST NW, STE 920, WASHINGTON, DC 20037	PUBLIC RELATIONS	1,447,039.
JUST ADD FIREWATER, LLC		
1400 KEY BLVD STE 100, ARLINGTON, VA 22209	PUBLIC RELATIONS	771,978.
O'DONOVAN STRATEGIES LLC, 1455	-	
PENNSYLVANIA AVE NW, STE 400, WASHINGTON,	STATE OUTREACH	753,018.
2 Total number of independent contractors (including but not limited to those listed \$100,000 of compensation from the organization ▶ 28	d above) who received more than	

SEE PART VII, SECTION A CONTINUATION SHEETS

Form **990** (2018)

Part VII Section A. Officers, Directors, Tr (A) Name and title	(B)	T		<u>5, u.</u> ((-			I i		
	, (<i>-</i>)							(D)	(E)	(F)
Name and title	Average			Posi				Reportable	Reportable	Estimated
Name and tide	hours	6	heck				lv)	compensation	compensation	amount of
	per	۳	T				· ,,	from	from related	other
	week					a	İ	the	organizations	compensation
	(list any	흥				nploy		organization	(W-2/1099-MISC)	from the
	hours for	Indiwdual trustee or director	_			Highest compensated employee	1	(W-2/1099-MISC)	ŕ	organization
	related	lee o	ustee			ensal				and related
	organizations	al trus	Institutional Irustee		Key employee	COMP				organizations
	below	Mdč	ŧ	Officer	em /	hest	Former			
	line)	를	Ξ	II0	Ke	Ħſ	ē			
(27) FRANK CHRIS D'ANNA	2.00	ļ								•
DIRECTOR (FROM AUG '18)		X						0.	0.	0.
(28) FERNANDO FEITOSA DE OLIVEIRA	2.00									_
DIRECTOR	<u> </u>	X						0.	0.	0.
(29) EDWARD J. DINEEN	2.00]								
DIRECTOR		Х						0.	0.	0.
(30) DAVID C. DOTSON	2.00									
DIRECTOR		X				نط		0.	0.	0.
(31) CLINT W. ENSIGN	2.00									
DIRECTOR		X						0.	0.	0.
(32) GREGORY J. GOFF	2.00									
DIRECTOR		x						0.	0.	0.
(33) ANDY JOHN GOSSE	2.00	İ								
DIRECTOR (TO FEB '18)		x						0.	0.	0.
(34) COLIN GOUVEIA	2.00	T .								
DIRECTOR (FROM MAY '18)		\mathbf{x}						0.	0.	0.
(35) FREDEREC C. GREEN	2.00			П						
DIRECTOR		x						0.	0.	0.
(36) JOHN GUGEL	2.00	<u> </u>								
DIRECTOR (FROM JUL '18)		x						l o.l	0.	0.
(37) JAMES GUILFOYLE	2.00			\dashv	-	_	_	•		•
DIRECTOR	2.00	x						0.	0.	0.
(38) BURNIS J. HERBERT	2.00	<u> </u>	\vdash					•		<u> </u>
DIRECTOR (FROM OCT '18)	2.00	X						0.	0.	0.
(39) PAUL HUANG	2.00	^	\vdash	\vdash				0.	0.	
DIRECTOR	2.00	x						0.	0.	0.
	2 00	^	\vdash					V .	0.	<u> </u>
(40) MIKE HUMBY	2.00	₩.						_	^	^
DIRECTOR (TO APR '18)	1 2 00	Х	\vdash	\vdash	\vdash			0.	0.	0.
(41) JOSEPH ISRAEL	2.00	,,							•	_
DIRECTOR	1 2 22	X	\vdash	$\vdash \vdash$	Щ			0.	0.	0.
(42) NAUSHAD JAMANI	2.00	1							_	_
DIRECTOR	L 2 2 2 2	X			Ш			0.	0.	0.
(43) COREY JOHNSON	2.00								_	
DIRECTOR (TO AUG '18)	 	X	Щ		Ш			0.	0.	0.
(44) MARK R. KEIM	2.00							_		_
DIRECTOR (TO MAY '18)	<u> </u>	X			Ш		L	0.	0.	0.
(45) ARTHUR M. KLEIN	2.00	1								
DIRECTOR (FROM SEP '18)		X						0.	0.	0.
(46) KENDRA LEE	2.00]							. —	
		Х	l İ					0.	0.	0.
DIRECTOR (TO JAN '18)										

		nplo I	yee:			ligh	est (Compensated Employe		·
(A) Name and title	(B) Average hours	(ct		Posi all t	ition		ly)	(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of
	per week (list any hours for related organizations below line)	Individual Irustee or director	Institutional trustee	Officer	Key employee	Highesi compensaled employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(47) REBECCA LIEBERT	2.00	_							•	•
DIRECTOR (TO JUN '18)		Х			_	_		0.	0.	0
(48) GLENN LIOLIOS	2.00	_				:				
DIRECTOR (TO JAN '18)		Х						0.		0
(49) JIM MACALUSO	2.00								_	_
DIRECTOR (TO OCT '18)		Х	_	_				0.	0.	0
(50) MARC MAGEAU	2.00								_	_
DIRECTOR		Х						0.	0.	0
(51) DOUGLAS MAY	2.00							_ 1	_	_
DIRECTOR		X						0.	0.	0
(52) JOHN MCINTOSH	2.00							_	_	_
DIRECTOR		Х						0.	0.	0
(53) PAUL MIKESELL	2.00					j	,		_	
DIRECTOR (TO OCT '18)		X		_				0.	0.	0
(54) JERRY MILLER	2.00								_	_
DIRECTOR (FROM APR '18)		Х						0.	0.	0
(55) MARK G. NIKOLICH	2.00							_	_	_
DIRECTOR		Х	_	_				0.	0.	0
(56) FRANK NIZNIK	2.00								_	_
DIRECTOR (FROM OCT '18)		Х	_	4				0.	0.	0
(57) KRIS PATRICK	2.00	_							•	
DIRECTOR		Х	_	_	_			0.	0.	0
(58) ROBERT PETERSON	2.00				- 1					
DIRECTOR (TO OCT '18)		Х	_	_	_			0.	0.	0
(59) THOMAS PETTI	2.00	_	İ							
DIRECTOR		Х	_	_	_			0.	0.	0
(60) CAMERON PROUDFOOT	2.00								•	
DIRECTOR		х						0.	0.	0
(61) PURNENDU RAI	2.00	_							•	
DIRECTOR		Х				_		0.	0.	0
(62) HEATHER REMLEY	2.00			ĺ				ا ۾ ا	•	
DIRECTOR		Х	_		_			0.	0.	0
(63) RICHARD RENNARD	2.00			1		1			•	
DIRECTOR		Х		_	_	_		0.	0.	0
(64) ROSS REUCASSEL	2.00	_							_	•
DIRECTOR		Х	_	_	_	_	\square	0.	0.	0
(65) DANNY REY	2.00	<u>. </u>							_	•
DIRECTOR	1 2 22	Х		_		_	\square	0.	0.	0
(66) LANE RIGGS	2.00	<u>. </u>								_
DIRECTOR	1	X		- 1	- 1	- 1		0.	0.	0

Part VII Section A. Officers, Directors, Tr	<u>ustees, Key Er</u>	nplo	yee	s, ar	nd H	ligh	est (Compensated Employe	ees (continued)	
(A)	(B)			(0	C)			(D)	(E)	(F)
Name and title	Average			Pos	ition			Reportable	Reportable	Estimated
	hours	(c	heck	all t	that	app	ly)	compensation	compensation	amount of
	per	Г						from	from related	other
	week	_				oyee		the	organizations	compensation
	(list any	ecto				g ma		organization	(W-2/1099-MISC)	from the
	hours for	Individual truslee or director	g			Highesi compensaled employee		(W-2/1099-MISC)		organization
	related	aalsr	Irost		<u>ي</u>	pens				and related
	organizations	la fr	Institutional Irustee		Key employee	moo I				organizations
	below	Į į	į	Officer	yem	ghesi	Former			
	line)	=	Ē	IO.	, K	≖	100	-		
(67) DAN ROBINSON	2.00	l							•	_
DIRECTOR		Х	_				_	0.	0.	0.
(68) DAN ROMASKO	2.00	ļ								
DIRECTOR (TO JAN '18)		X						0.	0.	0.
(69) TOM SCHMITT	2.00									_
DIRECTOR		Х						0.	0.	0.
(70) JOHN EDWARD SCHUMANN	2.00]								
DIRECTOR		X						0.	0.	0.
(71) SCOTT SHARP	2.00	_								
DIRECTOR		X						0.	0.	0.
(72) LUIS SIERRA	2.00									
DIRECTOR		x						0.	0.	0.
(73) GREG SKELTON	2.00									
DIRECTOR (FROM MAR '18)		x						0.	0.	0.
(74) MATTHEW SMORCH	2.00									
DIRECTOR		х						0.	0.	0.
(75) SRIDHAR SRINIVASAN	2.00	Ť								
DIRECTOR		\mathbf{x}						0.	0.	0.
(76) BRENDA STOUT	2.00						-			
DIRECTOR (FROM OCT '18)		x						0.	0.	0.
(77) MICHAEL SWANSON	2.00		\vdash		\vdash					
DIRECTOR (FROM MAY '18)	2.00	X						0.	0.	0.
(78) JOHN TRAEGER	2.00							- 0.	<u> </u>	
DIRECTOR (FROM OCT '18)	2.00	x						0.	0.	0.
(79) SIMON UPFILL-BROWN	2.00	<u> </u>		\vdash		_		0.	0.	
DIRECTOR	2.00	x						0.	0.	0.
(80) JOSEPH A. VETRONE	2.00	Δ					_	0.	0.	0.
	2.00	Į.,						۸ ا	0	0
DIRECTOR (TO FEB '18)	1 2 00	Х	-					0.	0.	0.
(81) MIKE WALSH	2.00	١.,							0	_
DIRECTOR (TO AUG '18)		Х	<u> </u>			_		0.	0.	0.
(82) RUSS WILLMON	2.00	l							_	_
DIRECTOR (TO JAN '18)	ļ	X	<u> </u>					0.	0.	0.
(83) GREG WILLMS	2.00	1								_
DIRECTOR (TO OCT '18)	1	X	Ь.		lacksquare			0.	0.	0.
(84) TOM YURA	2.00	1	;							
DIRECTOR (FROM OCT '18)	<u> </u>	X	Ш					0.	0.	0.
(85) BRIAN ZOLKOS	2.00	ļ								
DIRECTOR	1	X						0.	0.	0.
	40.00									
(86) CHET THOMPSON										

Form 990 MANUFACT	URERS								53-011	59/0
Part VII Section A. Officers, Directors, Tr	ustees, Key Er	nplo	yee	s, a	nd F	ligh	est (Compensated Employ	ees (continued)	
(A)	(B)	1			C)			(D)	(E)	(F)
Name and title	Average			Pos		,		Reportable	Reportable	Estimated
name and title	hours	1 10	heck				dy)	compensation	compensation	amount of
	per	- (0	T	T	T	app	T T	from	from related	other
	week					ex		the	organizations	compensation
	(list any	ĕ			İ	ploye		organization	(W-2/1099-MISC)	from the
	hours for	9	1			틃		(W-2/1099-MISC)	(** 2 1000 ******************************	organization
	related	5	ag ag	ĺ		l sale		(** 2, ******)		and related
	organizations	Individual Irustee or director	Institutional trustee		yee	Highesi compensaled employee				organizations
	below	land	E	™	Key employee) se	a .			-
	line)	휼	IISE.	Officer	Key (흕	Former			
(87) RICHARD MOSKOWITZ	40.00					Γ				
GENERAL COUNSEL		1		Х				363,278.	0.	44,700.
(88) GERALD VAN DE VELDE	40.00									
CFO		1		х		ļ		458,325.	0.	55,399.
(89) BRIAN TATUM	40.00									
VP/FINANCE & ADMIN (FROM SEP '18)		1		Х			Ì	87,301.	0.	9,013.
(90) DERRICK MORGAN	40.00							·		
SVP/FEDERAL AFFAIRS		1			х			441,348.	0.	62,888.
(91) SUSAN YASHINSKIE	40.00									
SVP/MEMBER SERVICES]			Х			346,763.	0.	38,559.
(92) JAIME ZARRABY	40.00									-
SVP/COMMUNICATIONS					Х			371,438.	0.	39,011.
(93) DAVID FRIEDMAN	40.00									
VP/REGULATORY AFFAIRS						Х		331,150.	0.	57,355.
(94) GEOFF MOODY	40.00									
VP/GOVERNMENT RELATIONS						Х		289,507.	0.	30,373.
(95) DONALD THOREN	40.00									
VP/STATE & LOCAL OUTREACH		1				Х		234,928.	0.	24,307.
(96) SUSAN GRISSOM	40.00									
CHIEF INDUSTRY ANALYST		1		•		Х		221,068.	0.	19,264.
(97) REBECCA ADLER	40.00									
SR. DIRECTOR/COMMUNICATIONS		1				Х		220,179.	0.	23,838.
]								
		<u> </u>	<u> </u>	lacksquare		<u> </u>	Щ			
	<u> </u>	1								
	1	_	_		Ь.	_	Ш			
		ļ								
			<u> </u>		L	<u> </u>	Щ			
								F 000 110		604 606
Total to Part VII, Section A, line 1c								5,209,119.		684,980.

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Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (D) Revenue excluded from tax under (C) Unrelated (B) Related or Total revenue exempt function business sections 512 - 514 revenue revenue , Grants 1 a Federated campaigns 1a **b** Membership dues 1b c Fundraising events 1c Contributions, Gifts, and Other Similar Ar 1d d Related organizations 1e e Government grants (contributions) f All other contributions, gifts, grants, and similar amounts not included above g Noncash contributions included in lines 1a-1f S h Total. Add lines 1a-1f Business Code 2 a MEMBERSHIP DUES 900099 32,969,250. 32,969,250. Program Service Revenue b MEETINGS 8,453,075. 900099 8,453,075 253,707. 253,707 **PUBLICATIONS** 511190 d SAFETY STATISTICS AND AWARDS PROG 900099 90,876. 90,876. f All other program service revenue 41,766,908 Total. Add lines 2a-2f Investment income (including dividends, interest, and 1,150,664 1,150,664. other similar amounts) 4 Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (II) Personal 6 a Gross rents **b** Less rental expenses c Rental income or (loss) d Net rental income or (loss) 7 a Gross amount from sales of (i) Securities (II) Other 14,745,708. assets other than inventory b Less cost or other basis 14,749,383. 58,321. and sales expenses -58,321. -3,675. c Gain or (loss) -61,996. -61,996. d Net gain or (loss) \triangleright 8 a Gross income from fundraising events (not Revenue including \$ contributions reported on line 1c) See Part IV, line 18 Other b Less direct expenses c Net income or (loss) from fundraising events 9 a Gross income from gaming activities See Part IV, line 19 b Less direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a 17,498. 900099 17,498. d All other revenue e Total. Add lines 11a-11d 17,498. 42,873,074. 33,313,833. 9,559,241. 12 Total revenue See instructions

53-0115970 Page 10

Form 990 (2018) MANUFACTURERS Part IX Statement of Functional Expenses

Secti	on 501(c)(3) and 501(c)(4) organizations must comp			mplete column (A)	X
	Check if Schedule O contains a respor	se or note to any line in t	this Part IX (B)	(C)	(D)
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	$\label{prop:continuous} \mbox{Grants and other assistance to domestic organizations}$				
	and domestic governments. See Part IV, line 21	1,213,400.			
2	Grants and other assistance to domestic				ı
	individuals See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals See Part IV, lines 15 and 16			<u>'</u>	
4	Benefits paid to or for members			1	
5	Compensation of current officers, directors,				
	trustees, and key employees	4,442,131.			
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and			1	
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	6,805,885.			
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)	226,273.			
9	Other employee benefits	1,048,432.			
10	Payroll taxes	561,771.			
11	Fees for services (non-employees)				
а	Management				
ь	Legal	383.			
С	Accounting	99,533.			
d	Lobbying	57,937.			
е	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
g	Other (If line 11g amount exceeds 10% of line 25,				
•	column (A) amount, list line 11g expenses on Sch O)	15,338,239.			
12	Advertising and promotion	332,471.			
13	Office expenses	861,244.			
14	Information technology	243,383.			
15	Royalties				
16	Occupancy	1,322,465.			
17	Travel	818,113.			
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	3,979,549.			
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	477,772.			
23	Insurance	157,155.			
24	Other expenses Itemize expenses not covered				
	above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0)				
а	GENERAL OPERATING EXPEN	1,742,257.			
b	BIOFUELS OUTREACH	1,191,965.			_
_	POLITICAL CONTRIBUTIONS	507,000.	<u> </u>	 	
	DUES & SUBSCRIPTIONS	499,605.			
	All other expenses	1,319,145.			
	Total functional expenses Add lines 1 through 24e	43,246,108.			
<u>.5</u>	Joint costs Complete this line only if the organization	±3,2±0,100•			•
26					
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation			<u> </u>	
	Check here if following SOP 98-2 (ASC 958-720)			1	5 000 (004

Port Y | Balance Sho

Part X	Balance Sheet			
-	Check if Schedule O contains a response or note to any line in this Part X		1 1	
		(A) Beginning of year		(B) End of year
1	Cash - non-interest-bearing	300.	1	300
2	Savings and temporary cash investments	4,762,356.	2	3,710,128
3	Pledges and grants receivable, net		3	
4	Accounts receivable, net	3,263.	4	4,323
5	Loans and other receivables from current and former officers, directors,			
	trustees, key employees, and highest compensated employees. Complete			
	Part II of Schedule L		5	
6	Loans and other receivables from other disqualified persons (as defined under			
	section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
	employers and sponsoring organizations of section 501(c)(9) voluntary			
<u>s</u>	employees' beneficiary organizations (see instr) Complete Part II of Sch L		6	
Assets	Notes and loans receivable, net		7	
₹ 8	Inventories for sale or use		8	
9	Prepaid expenses and deferred charges	898,224.	9	566,751
10a	Land, buildings, and equipment cost or other			
	basis Complete Part VI of Schedule D 10a 5,122,755.	·		.
b	Less accumulated depreciation 10b 1,308,934.	1,265,080.	10c	3,813,821
11	Investments - publicly traded securities	27,432,383.	11	26,661,668
12	Investments - other securities See Part IV, line 11		12	
13	Investments - program-related See Part IV, line 11		13	
14	Intangible assets		14	
15	Other assets See Part IV, line 11	1,101,361.	15	1,247,089
16	Total assets. Add lines 1 through 15 (must equal line 34)	35,462,967.	16	36,004,080
17	Accounts payable and accrued expenses	4,189,132.	17	3,918,008
18	Grants payable		18	
19	Deferred revenue	8,835,026.	19	9,269,650
20	Tax-exempt bond liabilities		20	
21	Escrow or custodial account liability Complete Part IV of Schedule D		21	<u></u>
ຸ 22	Loans and other payables to current and former officers, directors, trustees,			
Liabilities 8	key employees, highest compensated employees, and disqualified persons			
<u> </u>	Complete Part II of Schedule L		22	
23 ا	Secured mortgages and notes payable to unrelated third parties		23	
24	Unsecured notes and loans payable to unrelated third parties		24	
25	Other liabilities (including federal income tax, payables to related third			
	parties, and other liabilities not included on lines 17-24) Complete Part X of	0 500 600		4 501 704
	Schedule D	2,582,609.	25	4,581,704
26	Total liabilities. Add lines 17 through 25	15,606,767.	26	17,769,362
	Organizations that follow SFAS 117 (ASC 958), check here X and			
ន	complete lines 27 through 29, and lines 33 and 34.	19,856,200.		18,234,718
27	Unrestricted net assets	19,630,200.	27	10,234,710
28	Temporarily restricted net assets		28	
29	Permanently restricted net assets		29	
2	Organizations that do not follow SFAS 117 (ASC 958), check here		,	
5	and complete lines 30 through 34.			
30	Capital stock or trust principal, or current funds		30	
g 31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Net Assets or Fund Balances 22 28 30 31 32 33 33 33 33 33 33 33 33 33 33 33 33	Retained earnings, endowment, accumulated income, or other funds	19,856,200.	32	18,234,718
~~	Total net assets or fund balances	35,462,967.	33	36,004,080
34	Total liabilities and net assets/fund balances		34	50,004,000

	AMERICAN FOEL AND PETROCHEMICAL					
Form	990 (2018) MANUFACTURERS	<u> 53-</u>	01159	<u> 70</u>	Pa	ge 12
Pa	rt XI Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI					X
1	Total revenue (must equal Part VIII, column (A), line 12)	1				<u>74.</u>
2	Total expenses (must equal Part IX, column (A), line 25)	2				08.
3	Revenue less expenses Subtract line 2 from line 1	3				<u>34.</u>
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4				00.
5	Net unrealized gains (losses) on investments	5	<u>-1</u> ,	<u>, 88</u>	<u>9,7</u>	86.
6	Donated services and use of facilities	6				
7	Investment expenses	7				
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain in Schedule O)	9		64	1,3	38.
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33,					
	column (B))	10	18,	<u>, 23</u>	4,7	<u> 18.</u>
Pa	rt XII Financial Statements and Reporting					
	Check if Schedule O contains a response or note to any line in this Part XII					\Box
			_		Yes	No
1	Accounting method used to prepare the Form 990 Cash X Accrual Other					
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	0				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		L	2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a				
	separate basis, consolidated basis, or both					
	Separate basis Consolidated basis Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?		L	2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	abasis,				
	consolidated basis, or both					
	Separate basis X Consolidated basis Both consolidated and separate basis		L			
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,				
	review, or compilation of its financial statements and selection of an independent accountant?		L	2c	Х	<u> </u>
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche	dule O	[
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir	igle Audi	t			
	Act and OMB Circular A-133?		L	За		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi	red audif	ı [
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits			3ь		

Form **990** (2018)

SCHÈDULE C

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Complete if the organization is described below. Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

2018
Open to Public Inspection

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations. Complete Parts I-A and C below. Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

• Section 501(c)(4), (5), or (6) organizations Complete Part III

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

Name of organization AMERICA	N FUEL AND PETROC	HEMICAL	Emp	loyer identification number
MANUFAC	TURERS			53-0115970
Part I-A Complete if the org	janization is exempt under	r section 501(c) or	is a section 527 or	ganization.
Provide a description of the organiz Political campaign activity expendit Volunteer hours for political campai	ures	campaign activities in		533,892.
[Partĭl <u>:B</u>] Complete if the org	janization is exempt under	section 501(c)(3)	•	
1 Enter the amount of any excise tax	incurred by the organization under	section 4955	▶:	S
2 Enter the amount of any excise tax	incurred by organization managers	s under section 4955	▶ :	S
3 If the organization incurred a section	n 4955 tax, did it file Form 4720 fo	r this year?		Yes No
4a Was a correction made?				Yes No
b If "Yes," describe in Part IV				vio:
Rartil-C Complete if the org	anization is exempt under	section 501(c), e	xcept section 501(;)(3).
1 Enter the amount directly expended	by the filing organization for sect	on 527 exempt functio	n activities > S	S
2 Enter the amount of the filing organ	ization's funds contributed to othe	er organizations for sect		500 500
exempt function activities			▶ 9	509,500.
3 Total exempt function expenditures	Add lines 1 and 2 Enter here and	d on Form 1120-POL,		F00 F00
line 17b			▶ \$	509,500. X Yes No
4 Did the filing organization file Form	•			
5 Enter the names, addresses and en made payments For each organiza contributions received that were pro- political action committee (PAC) If	tion listed, enter the amount paid formptly and directly delivered to a s	rom the filing organizat separate political organ	ion's funds. Also enter the ization, such as a separa	e amount of political
(a) Name	(b) Address	(c) EIN	(d) Amount paid from	(e) Amount of political
.,	. ,		filing organization's funds If none, enter -0-	contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
	WASHINGTON, DC			104 000
ACTION COMMITTEE	20036	20-3957588	0.	104,832.
REPUBLICAN ATTORNEYS	•	46 4504545	165 000	
GENERAL ASSOCI	20006	46-4501717	165,000	0.
REPUBLICAN GOVERNORS		11 2655077	100 000	
	20006 ARLINGTON, VA	11-3655877	100,000	0.
GOPAC	22201	52-1337860	80,000	0.
DEMOCRATIC GOVERNORS		32 233,000	30,000	
ASSOCIATION	20006	52-1304889	50,000	0.
	WASHINGTON, DC		20,000	
	20004	05-0532524	50 000.	0.

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2018

Schedule C (Form 990 or 990-EZ) 2018 MZ	NUFACTURE	RS)115970 Page 2
Part II-A Complete if the organ	iization is exer	npt under section	n 501(c)(3) and file	d Form 5768 (ele	ection under
section 501(h)).					<u></u>
A Check ▶ ☐ If the filing organization	n belongs to an affi	liated group (and list in	n Part IV each affiliated	group member's nam	e, address, EIN,
expenses, and share o	of excess lobbying of	expenditures)			
B Check ▶	n checked box A ar	nd "limited control" pro	ovisions apply		
Lumite	on Lobbying Expe	ndituras		(a) Filing	(b) Affiliated group
(The term "expenditu			1	organization's	totals
			·	totals	
1a Total lobbying expenditures to influen	ce public opinion (grass roots lobbying)			
b Total lobbying expenditures to influen	ce a legislative boo	ly (direct lobbying)			
c Total lobbying expenditures (add lines	1a and 1b)				
d Other exempt purpose expenditures					
e Total exempt purpose expenditures (a	add lines 1c and 1d)			
f Lobbying nontaxable amount. Enter the	ne amount from the	following table in bot	h columns		
If the amount on line 1e, column (a) or (b) is: The lob	bying nontaxable am	ount is:		
Not over \$500,000	20% of	the amount on line 1e			
Over \$500,000 but not over \$1,000,00	00,000	00 plus 15% of the exc	ess over \$500,000		
Over \$1,000,000 but not over \$1,500,	000 \$175,00	00 plus 10% of the <u>exc</u>	ess over \$1,000,000		
Over \$1,500,000 but not over \$17,000	0,000 \$225,00	00 plus 5% of the exce	ss over \$1,500,000	•	1
Over \$17,000,000	\$1,000,	000			
			· -		
g Grassroots nontaxable amount (enter	25% of line 1f)				
h Subtract line 1g from line 1a If zero o	r less, enter -0-				
 Subtract line 1f from line 1c If zero or 	less, enter -0-				<u></u>
j If there is an amount other than zero o	on either line 1h or	line 1i, did the organiz	ation file Form 4720		
reporting section 4911 tax for this year	ır?				Yes No
	4-Year Ave	eraging Period Under	Section 501(h)		
(Some organizations that		• •	•	f the five columns b	elow.
	•	ate instructions for li			
	Lobbying Exper	nditures During 4-Yea	ar Averaging Period		,
Calendar year	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) Total
(or fiscal year beginning in)	``	` '	, ,	• •	, ,
	·				
2a Lobbying nontaxable amount					
b Lobbying ceiling amount					
(150% of line 2a, column(e))					
		,			
c Total lobbying expenditures					
	_				
d Grassroots nontaxable amount					
e Grassroots ceiling amount					
(150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Schedule C (Form 990 or 990-EZ) 2018

Schedule C (Form 990 or 990-EZ) 2018 MANUFACTURERS 53-0115970 Page 3 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

		Τ				
For e	ach "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description	(6	a)		(b	<u>) </u>
of the	e lobbying activity	Yes	N	lo	Amo	unt
1	During the year, did the filing organization attempt to influence foreign, national, state, or					
	local legislation, including any attempt to influence public opinion on a legislative matter					
	or referendum, through the use of					
а	Volunteers?					1
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?					
c	Media advertisements?					
d	Mailings to members, legislators, or the public?				_	
e	Publications, or published or broadcast statements?					
f	Grants to other organizations for lobbying purposes?					
g	Direct contact with legislators, their staffs, government officials, or a legislative body?					
_	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?					
	Other activities?					
·	Total Add lines 1c through 1i					
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?					
	If "Yes," enter the amount of any tax incurred under section 4912					 '
	If "Yes," enter the amount of any tax incurred by organization managers under section 4912					
	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					
	t III-A Complete if the organization is exempt under section 501(c)(4), section	n 501(c)(5), or	r sec	tion	
	501(c)(6).		•			
					Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?		ſ	1		X
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		ı	2		X
3	Did the organization agree to carry over lobbying and political campaign activity expenditures from the	e prior vear	2	3	Х	
_	t III-B Complete if the organization is exempt under section 501(c)(4), section	n 501(c)(5), OI	r sec		
	501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered					3, is
	answered "Yes."					
1	Dues, assessments and similar amounts from members			1	32,9 <u>69</u>	<u>,250.</u>
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political	cal				
	expenses for which the section 527(f) tax was paid).					
а	Current year			2a		<u>,036.</u>
b	Carryover from last year			2b	-7,273	<u>,246.</u>
С	Total			2c	-3,844	,210.
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		[3	3,296	,925.
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc	ess				
	does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and p			_		
	expenditure next year?		ľ	4	-7,141	,135.
5	Taxable amount of lobbying and political expenditures (see instructions)		Ì	5		
Par						
Provi	de the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group	list), Part II-	A, line	es 1 aı	nd 2 (see	
	ictions), and Part II-B, line 1. Also, complete this part for any additional information	•				
	T I-A, LINE 1:					
то	PROVIDE INDIVIDUALS WITH THE OPPORTUNITY TO CONTRIE	UTE TO) TI	HE		
SUF	PORT OF CANDIDATES FOR FEDERAL OFFICE WHO HAVE DEMO	NSTRAT	ED	CO	NCERN	
FOF	THE INTERESTS OF THE PETROCHEMICAL AND REFINING IN	DUSTR)	[ES	TH	ROUGH	
THE	AFPM POLITICAL ACTION COMMITTEE.					

AMERICAN FUEL AND PETROCHEMICAL Schedule C (Form 990 or 990-EZ) 2018 MANIIFACTURERS

AMERICAN FUEL AND PETROCHEMICAL Schedule C (Form 990 or 990-EZ) 2018 MANUFACTURERS	53-0115970 Page 4
Part IV Supplemental Information (continued)	33 0113370 Tage 4
PART I-C CONTINUATION:	
AFPM POLITICAL ACTION COMMITTEE	
1800 M STREET NW, STE 900N WASHINGTON, DC 20036	
EIN: 20-3957588 COL (D) AMOUNT: 0. COL (E) AMOUNT: 10483	2.
	
REPUBLICAN ATTORNEYS GENERAL ASSOCIATION	
1747 PENNSYLVANIA AVE, NW, SUITE 800 WASHINGTON, DC 20006	
EIN: 46-4501717 COL (D) AMOUNT: 165000. COL (E) AMOUNT:	0.
REPUBLICAN GOVERNORS ASSOCIATION	
1747 PENNSYLVANIA AVE, NW, SUITE 250 WASHINGTON, DC 20006	
EIN: 11-3655877 COL (D) AMOUNT: 100000. COL (E) AMOUNT:	0.
GOPAC	
2300 CLARENDON AVE, SUITE 1305 ARLINGTON, VA 22201	
EIN: 52-1337860 COL (D) AMOUNT: 80000. COL (E) AMOUNT: 0	•
DEMOCRATIC GOVERNORS ASSOCIATION	
1225 EYE ST, NW, SUITE 1100 WASHINGTON, DC 20006	
EIN: 52-1304889 COL (D) AMOUNT: 50000. COL (E) AMOUNT: 0	•
REPUBLICAN LEADERSHIP CAMPAIGN COMMITTEE	
1201 F ST., NW, SUITE 675 WASHINGTON, DC 20004	
EIN: 05-0532524 COL (D) AMOUNT: 50000. COL (E) AMOUNT: 0	•
DEMOCRATIC ATTORNEY GENERAL ASSOCIATION	
1875 K ST, NW, 4TH FLOOR WASHINGTON, DC 20036	
EIN: 13-4220019 COL (D) AMOUNT: 25000. COL (E) AMOUNT: 0	•
Schedul	e C (Form 990 or 990-EZ) 2018

Schedule C (Form 990 or 990 EZ) 2018 MANUFACTURERS	53-0115970	Page 4
Part IV Supplemental Information (continued)		
	-	
REPUBLICAN LT GOVERNORS ASSOCIATION		
1001		
1201 F ST., NW, SUITE 675 WASHINGTON, DC 20004		
EIN: 05-0532524 COL (D) AMOUNT: 25000. COL (E) AMOUNT: 0	•	
DEMOCRATIC LEGISLATIVE CAMPAIGN COMMITTEE		
		-
1225 EYE ST, NW, SUITE 1250 WASHINGTON, DC 20006		
EIN: 52-1870839 COL (D) AMOUNT: 12000. COL (E) AMOUNT: 0	•	
2211. 32 10.0033 662 (2) 12166121 22000 602 (2)		
SOUTH CAROLINA REPUBLICAN PARTY		
BOOTH CAROLINA REFORM TARTI		
1913 MARION STREET COLUMBIA, SC 29201		
COL (D) AMOUNT: 2500. COL (E) AMOUNT: 0.		
COL (D) AMOUNT: 2500: COL (E) AMOUNT: 0:		
DADE T C I THE E.		
PART I-C, LINE 5:		
CONTRIBUTIONS RECEIVED BY AFPM AND TRANSFERRED TO AFPM PAC,	A SEPARATE	
GEORGE TANK		
SEGREGATED FUND.		
	-	

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

AMERICAN FUEL AND PETROCHEMICAL

OMB No 1545-0047 Inspection

Name of the organization

MANUFACTURERS

Employer identification number 53-0115970

Pai	t I Organizations Maintaining Donor Advise	d Funds or Other Similar Funds	or Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, Iin	e 6	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in v	writing that the assets held in donor advis	ed funds
	are the organization's property, subject to the organization's		Yes No
6	Did the organization inform all grantees, donors, and donor a	dvisors in writing that grant funds can be	used only
	for charitable purposes and not for the benefit of the donor of	r donor advisor, or for any other purpose	conferring
	impermissible private benefit?		Yes No
Pa	t II Conservation Easements. Complete if the org	ganization answered "Yes" on Form 990,	Part IV, line 7
1	Purpose(s) of conservation easements held by the organization	on (check all that apply)	
	Preservation of land for public use (e.g., recreation or e	ducation) Preservation of a his	torically important land area
	Protection of natural habitat	Preservation of a cer	tified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualif	fied conservation contribution in the form	of a conservation easement on the last
	day of the tax year		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified historic stru	ucture included in (a)	2c
d	Number of conservation easements included in (c) acquired a	after 7/25/06, and not on a historic structu	ure
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, rele	eased, extinguished, or terminated by the	organization during the tax
	year ▶		
4	Number of states where property subject to conservation eas	sement is located	
5	Does the organization have a written policy regarding the per	riodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements it		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,	handling of violations, and enforcing cons	servation easements during the year
			
7	Amount of expenses incurred in monitoring, inspecting, hand	lling of violations, and enforcing conserva	tion easements during the year
	▶ \$		
8	Does each conservation easement reported on line 2(d) above	e satisfy the requirements of section 170	
	and section 170(h)(4)(B)(ii)?		Yes No
9	In Part XIII, describe how the organization reports conservation		
	include, if applicable, the text of the footnote to the organizat	tion's financial statements that describes	the organization's accounting for
Da	conservation easements	Art Historical Tracquires or Of	har Similar Assats
Pai	t III Organizations Maintaining Collections of		Her Sillilar Assets.
	Complete if the organization answered "Yes" on Form	· · · · · · · · · · · · · · · · · · ·	
1a	If the organization elected, as permitted under SFAS 116 (AS		
	historical treasures, or other similar assets held for public exh		nce of public service, provide, in Part XIII,
	the text of the footnote to its financial statements that describ		
ь	If the organization elected, as permitted under SFAS 116 (AS	-	
	treasures, or other similar assets held for public exhibition, ed	ducation, or research in furtherance of pul	blic service, provide the following amounts
	relating to these items		.
	(i) Revenue included on Form 990, Part VIII, line 1		\$
	(ii) Assets included in Form 990, Part X		> \$
2	If the organization received or held works of art, historical trea		I gain, provide
	the following amounts required to be reported under SFAS 1	16 (ASC 958) relating to these items	•
а	Revenue included on Form 990, Part VIII, line 1		S
b	Assets included in Form 990, Part X		

Sche	dule D (Form 990) 2018 MANUFAC								<u> 15970</u>	
Par	t III Organizations Maintaining C	ollections of Ar	t, Hist	orical Tre	asures, or Ot	her S	imila	r Assets	(continu	ed)
3	Using the organization's acquisition, accessi	on, and other record	s, check	any of the f	following that are	a signif	icant u	se of its c	ollection if	ems
	(check all that apply)									
а	Public exhibition	C	. 🗀	Loan or exc	hange programs					
b	Scholarly research	е	, 🔲	Other						
С	Preservation for future generations									
4	Provide a description of the organization's co	ollections and explain	n how th	ey further th	ie organization's e	xempt	purpo	se in Part	XIII	
5	During the year, did the organization solicit of	r receive donations o	of art, hi	storical treas	sures, or other sim	ıılar ası	sets		_	
	to be sold to raise funds rather than to be ma	aintained as part of t	he orgai	nization's co	llection?				Yes	No_
Par	t IV Escrow and Custodial Arran		ete if the	e organizatio	n answered "Yes"	on Fo	rm 990	, Part IV, I	ine 9, or	
	reported an amount on Form 990, Pa								_	
1a	Is the organization an agent, trustee, custode	an or other intermed	ary for	contributions	s or other assets r	ot incl	uded	_	_	
	on Form 990, Part X?								Yes	∟ No
ь	If "Yes," explain the arrangement in Part XIII	and complete the fol	llowing 1	table						
							$\vdash \vdash \vdash$		Amount	
С	Beginning balance						1c			
d	Additions during the year						1d			
е	Distributions during the year						1e			
f	Ending balance						1f			
	Did the organization include an amount on F					-	,		Yes	⊢ No
	If "Yes," explain the arrangement in Part XIII									
Par	t V Endowment Funds. Complete						Th	6 4 4 1 .	(.) Ca	
		(a) Current year	(b) h	Prior year	(c) Two years bac	K (a)	inree y	rears back	(e) Four y	rears back
1a	Beginning of year balance					+				
ь	Contributions									
С.	Net investment earnings, gains, and losses									
d	Grants or scholarships									
е	Other expenditures for facilities							j		
	and programs					+				
	Administrative expenses				· · · · · · · · · · · · · · · · · · ·	+				
g	End of year balance	ront waar and balance	. (lina 1	- column (a)	l hold as					
2	Provide the estimated percentage of the current	rent year end balance	e (iirie i i	y, column (a)	neid as					
a	Board designated or quasi-endowment Permanent endowment P	%	— ⁷⁶							
b	Temporarily restricted endowment	^/ 								
·	The percentages on lines 2a, 2b, and 2c sho									
32	Are there endowment funds not in the posse		ition tha	it are held an	nd administered fo	r the o	rganiza	ition		
~	by	colori or the organiza		it are more an			· 9		[res No
	(i) unrelated organizations								3a(ı)	
	(ii) related organizations								3a(iı)	
b	If "Yes" on line 3a(ii), are the related organiza	itions listed as requir	ed on S	chedule R?					3b	
4	Describe in Part XIII the intended uses of the	•								
Par	t VI Land, Buildings, and Equipm									
	Complete if the organization answere	d "Yes" on Form 990), Part I\	/, line 11a S	ee Form 990, Par	t X, line	10_			
	Description of property	(a) Cost or o		(b) Cost			mulate	ed T	(d) Book	value
		basis (investr	nent)	basis	(other)	depre	ciation			
1a	Land									
b	Buildings									
С	Leasehold improvements				0,744.		1,0		<u>2,359</u>	
d	Equipment				8,280.		0,0			, 255.
е	Other			1,84	3,731. 1	.,08	7,8			<u>,877.</u>
Total	Add lines 1a through 1e. (Column (d) must a	aual Form 000 Bart	V colum	nn (R) line 1	001				3,813	,821.

Schedule D (Form 990) 2018

•	UEL AND PETRO		0 0115070 - 6
Schedule D (Form 990) 2018 MANUFACTUR	ERS	53	3-0115970 Page 3
Part VII Investments - Other Securities.			
Complete if the organization answered "Yes			of of year morket value
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or en	d-or-year market value
(1) Financial derivatives			
(2) Closely-held equity interests		<u> </u>	
(3) Other			
(A)			
(B)		<u> </u>	
(C)			
(D)			
(E)			
			
(G)			
(H)	·		
Total (Col (b) must equal Form 990, Part X, col (B) line 12)	<u> </u>		
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes			d of year market value
(a) Description of investment	(b) Book value	(c) Method of valuation Cost or en	d-or-year market value
	·		
			·
			······································
(5)		<u> </u>	
(6)	-		
	_		
(8)			
(9)			
Total (Col (b) must equal Form 990, Part X, col (B) line 13)	<u> </u>		
Part IX Other Assets.			
Complete if the organization answered "Yes		ne 11d See Form 990, Part X, line 15	(h) Deelevelve
(a	a) Description		(b) Book value
			ļ
(2)			
(3)			
(4)		<u> </u>	
(5)			
(6)			
			
(8)			
(9)			
Total. (Column (b) must equal Form 990. Part X. col. (B) III	ne 15.)		
Part X Other Liabilities.			

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f See Form 990, Part X, line 25

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) LANDLORD TENANT IMPROVEMENTS	2,189,101.
(3) DEFERRED RENT	982,737.
(4) DEFERRED RETIREE MEDICAL PLAN	
(5) OBLIGATION	747,151.
(6) DEFERRED COMPENSATION	584,869.
(7) ACCRUED PENSION OBLIGATION	77,846.
(8)	
(9)	
Total. (Column (b) must equal Form 990. Part X. col. (B) line 25.)	▶ 4,581,704.

^{2.} Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII X

Sched	ule D (Form 990) 2018 MANUFACTURERS		53-	0115970	Page 4
Parl		nts With Revenue per Re	turn.		
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a				
1	Total revenue, gains, and other support per audited financial statements		1	41,088,	,120.
	Amounts included on line 1 but not on Form 990, Part VIII, line 12				
а	Net unrealized gains (losses) on investments	2a -1,889,786.			
b	Donated services and use of facilities	2b			
С	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII)	2d 104,832.			
е	Add lines 2a through 2d		2e	-1,784,	
3	Subtract line 2e from line 1		3	42,873,	<u>.074.</u>
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1				
а	nvestment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			_
С	Add lines 4a and 4b		4c		0.
_5	Total revenue Add lines 3 and 4c (This must equal Form 990, Part I, line 12.)	ACH E	5	42,873,	,074.
Part	XII Reconciliation of Expenses per Audited Financial Stateme	ents With Expenses per F	tetur	n.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a			40 500	
1	Total expenses and losses per audited financial statements		1	42,732	,770.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25				
а	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
С	Other losses	2c			
d	Other (Describe in Part XIII)	2d 128,000.	<u> </u>	100	000
е	Add lines 2a through 2d		2e		770
_	Subtract line 2e from line 1		3	42,604,	, / / 0 •
	Amounts included on Form 990, Part IX, line 25, but not on line 1	1 . 1			
	nvestment expenses not included on Form 990 Part VIII, line 7b	4a 641 339			
	Other (Describe in Part XIII)	4b 641,338.		611	220
	Add lines 4a and 4b		4c	43,246,	338.
	Total expenses Add lines 3 and 4c. (This must equal Form 990. Part I. line 18.)		5	43,240,	, 108.
	XIII Supplemental Information.	V to a dia and the Dom V to a 4	Don	V Ima 2 Part V	
	e the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part I		, Pan .	A, line 2, Part A	.1,
lines 2	d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any addit	donal information			
פגם	r X, LINE 2:				
FAR	I A, DINE 2.				
MAN	AGEMENT HAS CONCLUDED THAT AFPM AND THE PA	C HAVE PROPERLY	MAT	NTATNED	
11111	MODERAL IND CONCLODED THAT IN THE TAXO THE TIME	C IIIIV			
THE	IR EXEMPT STATUS AND THERE ARE NO UNCERTAI	N TAX POSITIONS	AS (OF	
	IN BRIDE I DITTOD IND THERE INC. NO CHEERING				
DEC	EMBER 31, 2018.				
	3.22. 32, 2323		•		
PAR	r XI, LINE 2D - OTHER ADJUSTMENTS:				
				•••••••••	
PAC	REVENUE			104,8	32.
			*********	•••••••	
		· · · · · · · · · · · · · · · · · · ·			
PAR	r XII, LINE 2D - OTHER ADJUSTMENTS:				
PAC	DISBURSEMENTS			128,0	000.
		<u></u>			
PAR	T XII, LINE 4B - OTHER ADJUSTMENTS:			<u> </u>	
832054			Sche	dule D (Form 9	90) 2018

Schedule D (Form 990) 2018 MANUFACTURERS	53-0115970 Page 5
Schedule D (Form 990) 2018 MANUFACTURERS Part XIII Supplemental Information (continued)	
L. LOVININGS	
ADDITIONAL PENSION BENEFIT	136,859.
ADDITIONAL RETIREE MEDICAL PLAN BENEFIT	504,479.
TOUR TOURS TOUR TOUR TOUR TOUR TOUR TOUR TOUR TOUR	
TOTAL TO SCHEDULE D, PART XII, LINE 4B	641,338.
TOTAL TO SCHEDOLE D, FART XII, DIME 4D	041,330.
	
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•	
<u> </u>	

SCHEDULE I (Form 990) Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

▶ Attach to Form 990.

2018 Opento Public Inspection

OMB No 1545-0047

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Employer identification number 53-0115970 ► Go to www.irs.gov/Form990 for the latest information. AMERICAN FUEL AND PETROCHEMICAL General Information on Grants and Assistance MANUFACTURERS Name of the organization ||Pārt||

X		e 21, for any
1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?	2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States	Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any

recipient that received more than \$5,000. Part II can be duplicated if additional space is needed

<u>2</u>

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
AMERICAN ENERGY ALLIANCE 1155 15TH ST, NW - SUITE 900 WASHINGTON, DC 20005	26-2731617 501(C)	501(C)(4)	300,000	0			GENERAL SUPPORT
AMERICAN COMMITMENT 1155 15TH ST, NW - SUITE 900 WASHINGTON, DC 20005	45-2600535 501(C)	501(C)(4)	115,000.	0.			GENERAL SUPPORT
AMERICANS FOR TAX REFORM 722 12TH ST, NW - 4TH FLOOR WASHINGTON, DC 20005	52-1403587	501(C)(4)	75,000.	0			GENERAL SUPPORT & SPONSORSHIP
THE HEARTLAND INSTITUTE 3939 NORTH WILKE RD ARLINGTON, IL 60004	36-3309812 S01(C)	501(C)(3)	75,000.	0			GENERAL SUPPORT
LOUISIANA MID-CONTINENT OIL AND GAS ASSOCIATION - 730 NORTH BLVD - BATON ROUGE, LA 70802	26-3239839 501(C)	501(C)(6)	.000,07	0.			GENERAL SUPPORT
NATIONAL SHERIFFS' ASSOCIATION 1450 DUKE STREET ALEXANDRIA, VA 22314	53-0116293 501(C)	501(C)(4)	.000,39	0			SPONSORSHIP

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table Enter total number of other organizations listed in the line 1 table

3 Enter total number of other organizations listed in the line 1 table LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2018)

Schedule I (Form 990) MANUFACTURERS	RERS						53-0115970 'Page 1
Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States	ssistance to Gov	ernments and Organ	izations in the Uni		(Schedule I (Form 990), Part II)	()	
(a) Name and address of organization or government	(b) E!N	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CONGRESSIONAL HISPANIC CAUCUS INSTITUTE - 1128 16TH ST, NW - WASHINGTON, DC 20036	52-1114225	501(C)(3)	20,000	.0			SPONSORSHIP
AMERICAN COUNCIL FOR CAPITAL FORMATION - 1001 CONNECTICUT AVE, NW - SUITE 620 - WASHINGTON, DC 20006	52-0991278	501(C)(6)	45,000.	.0			GENERAL SUPPORT
NALEO EDUCATION FUND 1122 W. WASHINGTON BLVD - 3RD FLOOR LOS ANGELES, CA 90015	52-1212849 S01(C)(501(C)(3)	25,000.	.0			SPONSORSHIPS
COMPETITIVE ENTERPRISE INSTITUTE 1310 L ST, NW - 7TH FLOOR WASHINGTON, DC 20005	52-1351785	501(C)(3)	25,000.	0.			GENERAL SUPPORT & SPONSORSHIP
US CHAMBER OF COMMERCE 1615 H ST., NW WASHINGTON, DC 20062	53-0045720	501(C)(6)	25,000.	0.			GENERAL SUPPORT
HISPANICS IN ENERGY 1017 L STREET, # 719 SACRAMENTO, CA 95814	46-1415746	501(C)(3)	. 22,000.	0			GENERAL SUPPORT & SPONSORSHIP
AMERICAN ASSOCIATION OF BLACKS IN ENERGY - 1625 K ST, NW - # 405 - WASHINGTON, DC 20006	84-0782569	501(C)(3)	20,000.	.0			SPONSORSHIPS
NATIONAL BLACK CHAMBER OF COMMERCE 4400 JENNIFER ST, NW - SUITE 331 WASHINGTON, DC 20015	35-1889294 501(C)(501(C)(3)	20,000.	.0			SPONSORSHIPS
NATIONAL TAXPAYERS UNION 25 MASSACHUSETTS AVE, NW - SUITE 14 WASHINGTON, DC 20001	52-1009116 501(C)(501(C)(4)	20,000.	.0			GENERAL SUPPORT
							Schedule I (Form 990)

Schedule I (Form 990) MANUFACTURERS [Part II Continuation of Crants and Other Acceptance to Continuation of Crants and Other Acceptance to Continuation of Crants and Other Acceptance to Continuation of Crants and Other Acceptance to Continuation of Crants and Other Acceptance to Continuation of Crants and Other Acceptance to Continuation of Crants and Other Acceptance to Continuation of Crants and Continuation of Crants and Crants a	RERS	AND FEIROCHEMICAL		SHOOL SEARCH SHOP	ABMICAL		53-0115970 'Page 1
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE CHEMICAL EDUCATIONAL FOUNDATION - 1560 WILSON BLVD, # 1100 - ALEXANDRIA, VA 22209	52-1780515	501(C)(3)	20,000.	0			GENERAL SUPPORT
NATIONAL CONFERENCE OF STATE LEGISLATURES - 7700 EAST FIRST PLACE - DENVER, CO 80203	84-0772595	170(C)(1)	17,500.	0.			SPONSORSHIPS
STATE POLICY NETWORK 1655 N. FORT MYER DRIVE, # 360 ALEXANDRIA, VA 22209	57-0952531	501(C)(3)	16,000.	0			SPONSORSHIP
CONSUMER ENERGY ALLIANCE 2211 NORFOLK AVENUE HOUSTON, TX 77098	26-1658339	501(C)(4)	15,000.	0.			GENERAL SUPPORT
NATIONAL FOUNDATION FOR WOMEN LEGISLATORS - 1727 KING ST, # 300 - ALEXANDRIA, VA 22314	52-1480785	501(C)(3)	15,000.	0			SPONSORSHIPS
CONGRESSIONAL BLACK CAUCUS INSTITUTE - 413 NEW JERSEY AVEM SE - WASHINGTON, DC 20003	52-2270607	501(C)(4)	15,000.	0			GENERAL SUPPORT
AMERICAN LEGISLATIVE EXCHANGE COUNCIL - 2900 CRYSTAL DRIVE, 6TH FLOOR - ARLINGTON, VA 22202	52-0140979	501(C)(3)	14,000.	0.0			GENERAL SUPPORT
AMERICAN HIGHWAY USERS ALLIANCE 1920 L ST., NW - SUITE 525 WASHINGTON, DC 20036	53-0186334	501(C)(3)	13,100.	0.			GENERAL SUPPORT
THE COUNCIL OF STATE GOVERNMENTS 1776 AVENUE OF THE STATES LEXINGTON, KY 40511	36-6000818 501(C)(3	501(C)(3)	12,500.	0.			GENERAL SUPPORT & SPONSORSHIP
							Schedule I (Form 990)

Schedule (Form 990) MANUFACTURERS Part Continuation of Grants and Other Assistance to Governments	RERS Assistance to Gov		nEMICAL and Organizations in the United States		(Schedule I (Form 990), Part II.)		53-0115970 Page 1
1	(b) EIN		(d) Amount of cash grant	1 - 72 -	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HERITAGE ACTION FOR AMERICA 214 MASSACHUSETTS AVE,, NE - SUITE WASHINGTON, DC 20002	27-2244700	501(C)(4)	10,000.	0			GENERAL SUPPORT
NATIONAL CAUCUS OF BLACK LEGISLATORS - 444 NORTH CAPITOL, NW - SUITE 622 - WASHINGTON, DC 20001	52-1218832	501(C)(3)	10,000.	0.			SPONSORSHIPS
THE HERITAGE FOUNDATION 214 MASSACHUSETTS AVE., NE WASHINGTON, DC 20002	23-7327730 501(C)(3)	501(C)(3)	10,000.	0			GENERAL SUPPORT
WOMEN'S ENERGY NETWORK PO BOX 65174 WASHINGTON, DC 20035	45-4607084	501(C)(6)	10,000.	0,			SPONSORSHIP
CENTER FOR STRATEGIC TAX REFORM PO BOX 57232 WASHINGTON, DC 20037	54-1637774	501(C)(6)	10,000.	0.0		:	GENERAL SUPPORT
NATIONAL ENERGY RESOURCE ORGANIZATION - 1707 PRINCE ST, # 5 - ALEXANDRIA, VA 22314	91-1850125	501(C)(3)	9,800.	0.			SPONSORSHIPS
ASSOCIATION OF WASHINGTON BUSINESS PO BOX 658 OLYMPIA, WA 98507	91-0496803	501(C)(6)	6,000,	0.			GENERAL SUPPORT
CENTER FOR LEGISLATIVE ENERGY & ENVIRONMENTAL RESEARCH - 5400 LBJ FREEWAY - DALLAS, TX 75240	75-2351673 501(C)(4	501(C)(4)	6,000.	0.			GENERAL SUPPORT
CONGRESSIONAL SPORTMEN'S FOUNDATION - 110 NORTH CAROLINA AVE, SE - WASHINGTON, DC 20003	52-1686163	501(C)(3)	5,000.	0.			SPONSORSHIPS
					i		Schedule I (Form 990)

Schedule I (Form 990) MANUFACTURERS Part II Continuation of Grants and Other Assistance to Governments	KERS ssistance to Gov	rernments and Organ	izations in the Un	ited States (Sche	and Organizations in the United States (Schedule I (Form 990), Part II)		53-0115970 Page 1
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COAST GUARD FOUNDATION, INC. 394 TAUGWONK ROAD STONINGTON, CT 06378	04-2899862	501(C)(3)	2,000,2	.0			SPONSORSHIP
CONSUMER ENERGY EDUCATION FOUNDATION - 2211 NORFOLK ST, STE 410 - HOUSTON, TX 77098	27-0181954	501(C)(3)	5,000.	°			GENERAL SUPPORT
GREATER PHILADELPHIA CHAMBER OF COMMERCE - 200 S. BROAD ST., SUITE 700 - PHILADELPHIA, PA 19102	23-2653189	501(C)(3)	.000,2	.0			GENERAL SUPPORT
CHAMBER OF COMMERCE FOR GREATER PHILADELPHIA - 200 S BROAD ST STE 700 - PHILADELPHIA, PA 19102	23-0969030	501(C)(6)	5,000,	0.			GENERAL SUPPORT
SOUTHERN STATES ENERGY BOARD 6325 AMHERST COURT NORCROSS, GA 30092	58-0864888	115	5,000.	0.			GENERAL SUPPORT
THE ENERGY COUNCIL 5400 LBJ FREEWAY, STE 985 DALLAS, TX 75240	75-1502710	501(C)(4)	2,000,5	•0			SPONSORSHIP
UNION SPORTSMENS ALLIANCE 4800 NORTHFIELD LANE SPRING HILL, TN 37174	27-2345009	501(C)(3)	.000,2	•0			SPONSORSHIP
							Schedule I (Form 990)

Page 2

Schedule I (Form 990) (2018)

MANUFACTURERS

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22

Part III can be duplicated if additional space is needed

Part III can be duplicated if additional space is needed					•
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
					•
			-		
Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information	uired in Part I, line	e 2, Part III, column	(b), and any other add	ditional information	
PART I, LINE 2:					
AFPM PROVIDES FINANCIAL RESOURCES 1	TO VARIOUS		501(C) ORGANIZATIONS	St WHO	
SUPPORT AND/OR ARE INTERESTED IN LE	LEARNING A	BOUT THE R	ABOUT THE REFINING/PETROCHEMICAL	PROCHEMICAL	
INDUSTRIES OR PROVIDE INFORMATION 1	TO THEIR	THEIR MEMBERSHIP		ABOUT OUR INDUSTRIES.	
WE MEET WITH THE ORGANIZATIONS ON A	A RECURRI	RECURRING BASIS T	TO MONITOR	THEIR	
ACTIVITIES AND PROGRESS REPORTS ARE		PROVIDED UPON REQUEST	UEST.		

SCHÈDULE J (Form 990)

Department of the Treasury

Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Inspection
Employer identification number

53-0115970

OMB No. 1545-0047

Open to Public

Name of the organization

AMERICAN FUEL AND PETROCHEMICAL

MANUFACTURERS

Part I Questions Regarding Compensation Yes No 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items Housing allowance or residence for personal use First-class or charter travel Payments for business use of personal residence Travel for companions Tax indemnification and gross-up payments Health or social club dues or initiation fees Personal services (such as maid, chauffeur, chef) Discretionary spending account b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or 1b reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, 2 trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III X Written employment contract Compensation committee X Compensation survey or study X Independent compensation consultant X Approval by the board or compensation committee Form 990 of other organizations During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization X **4**a a Receive a severance payment or change-of-control payment? Х b Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b X c Participate in, or receive payment from, an equity-based compensation arrangement? 4c If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. 5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of 5a a The organization? 5b b Any related organization? If "Yes" on line 5a or 5b, describe in Part III For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of 6a a The organization? 6b b Any related organization? If "Yes" on line 6a or 6b, describe in Part III For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments 7 not described on lines 5 and 6? If "Yes," describe in Part III Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the ınıtıal contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III 8 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed

MANUFACTURERS Schedule J (Form 990) 2018

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii)

Do not list any individuals that aren't listed on Form 990, Part VII

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

		(B) Breakdown of \	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(III) Other reportable compensation	compensation	Silens	(a)-(i)(a)	in column (b) reported as deferred on prior Form 990
(1) CHET THOMPSON	Ξ	940,204.	900,006	3,630.	245,125.	35,148.	2,124,107.	0
PRESIDENT & CEO	Ξ	0	0	0	0	0	0	0
(2) RICHARD MOSKOWITZ	Ξ	327,588.	35,000.	.069	33,000.	11,700.	407,978.	0
GENERAL COUNSEL	Ξ	0	0	0	0	0	0	0
(3) GERALD VAN DE VELDE	Ξ	365,072.	50,000.	43,253.	33,000.	22,399.	513,724.	0
CPO	Ξ		0.	0	0	0.	0	0
(4) DERRICK MORGAN	Ξ	403,568.	30,000.	7,780.	33,000.	29,888.	504,236.	• 0
SVP/FEDERAL AFFAIRS	Ξ	0.	0.	• 0	0.	0.	• 0	• 0
(5) SUSAN YASHINSKIE	Ξ	300,000.	40,000.	6,763.	33,000.	5,559.	385,322.	0
SVP/MEMBER SERVICES	Ξ	0.	0.	• 0	0 • 0	0	• 0	• 0
(6) JAIME ZARRABY	Ξ	335,000.	30,000.	6,438.	33,000.	6,011.	410,449.	• 0
SVP/COMMUNICATIONS	(E)	0.	0.	• 0	0.	0 • 0	0	• 0
(7) DAVID FRIEDMAN	Ξ	304,860.	25,000.	1,290.	27,500.	29,855.	388,505.	• 0
VP/REGULATORY AFFAIRS	(II)		0.	• 0		• 0	0	• 0
(8) GEOFF MOODY	Ξ	230,000.	50,000.	6,507.	27,500.	2,873.	319,880.	• 0
VP/GOVERNMENT RELATIONS	Ξ	0	0.	0.	0.	0.	0	0.
(9) DONALD THOREN	Ξ	210,00	15,000.	9,928.	22,505.	1,802.	259,235.	0
VP/STATE & LOCAL OUTREACH	Ξ		0.	0.	0.	0.		• 0
(10) SUSAN GRISSOM	Ξ	203,088.	10,000.	.086,7	18,112.	1,152.	240,332.	• 0
CHIEF INDUSTRY ANALYST	Ξ		0.	• 0	0.	• 0		0
(11) REBECCA ADLER	Ξ	210,69	7,500.	1,980.	16,631.	7,207.	244,017.	0
SR. DIRECTOR/COMMUNICATIONS	Ξ	0	0.	0.	0	0.	0	0.
	Ξ							
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Schedule J (Form 990) 2018

53-0115970 AMERICAN FUEL AND PETROCHEMICAL MANUFACTURERS Part III Supplemental Information Schedule J (Form 990) 2018

Schedule J (Form 990) 2018 Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information \$208,688 CONTRIBUTION TO DEFERRED COMPENSATION PLAN PART I, LINE 4B: CHET THOMPSON

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

AMERICAN FUEL AND PETROCHEMICAL Name of the organization MANUFACTURERS

Open to Public Inspection

OMB No 1545-0047

Employer identification number 53-0115970

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
-PROMOTING THE GENERAL WELFARE OF ITS MEMBERS BY GATHERING AND
DISSEMINATING HISTORICAL AND SCIENTIFIC INFORMATION AND STATISTICS
RELATING TO THE PETROLEUM REFINING AND PETROCHEMICAL MANUFACTURING
INDUSTRIES.
-SERVING AS AN EFFECTIVE CHANNEL OF COMMUNICATION OF INDUSTRY
INFORMATION AMONG MEMBERS, OTHER ASSOCIATIONS, THE GOVERNMENT, AND THE
PUBLIC.
FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
AND THE PUBLIC TO PROMOTE POLICIES THAT BALANCE ENERGY SUPPLY NEEDS
WITH ENVIRONMENTAL GOALS, FACILITATE TECHNICAL ADVANCEMENT AND
CONTINUED PROGRESS IN SAFETY, ENVIRONMENTAL PERFORMANCE AND SECURITY,
IN PART THROUGH WORLD-CLASS MEETINGS AND CONFERENCES SEVERAL OF WHICH
ARE THE FOREMOST INDUSTRY MEETINGS IN THE WORLD.
FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:
BUSINESS ENHANCEMENT
FORM 990, PART VI, SECTION A, LINE 6:
AFPM HAS OVER 400 MEMBER COMPANIES.
FORM 990, PART VI, SECTION A, LINE 7A:
THE AFPM BOARD OF DIRECTORS IS COMPRISED OF REPRESENTATIVES FROM EACH OF
ITS REGULAR MEMBERS.

INDEPENDENT SALARY SURVEY OF KEY POSITIONS WAS COMMISSIONED AND THE

EXECUTIVE COMPENSATION IS VOTED ON BY THE EXECUTIVE COMMITTEE REVIEW BOARD

ON AN ANNUAL BASIS. PRESIDENT'S SALARY AND BONUS WERE RECOMMENDED AND

APPROVED BY THE EXECUTIVE COMMITTEE.

FORM 990, PART VI, SECTION C, LINE 19:

GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS

ARE AVAILABLE UPON REQUEST.

Schedule O (Form 990 or 990-EZ) (2018) Name of the organization AMERICAN FUEL AND PETROCHEMICAL MANUFACTURERS	Page 2 Employer identification number 53-0115970
FORM 990, PART IX, LINE 11G, OTHER FEES:	
LITIGATION	1,348,964.
REGULATORY AFFAIRS	353,693.
STRATEGIC PLANNING	11,266,531.
OTHER CONSULTANTS	2,369,051.
TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A	15,338,239.
FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:	
ADDITIONAL PENSION BENEFIT	136,859.
ADDITIONAL RETIREE MEDICAL PLAN BENEFIT	504,479.
TOTAL TO FORM 990, PART XI, LINE 9	641,338.
	
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